

## Investment Specialist

Home State Bank in Willmar is seeking qualified applicants for an Investment Specialist. Home State Bank is a family-owned community bank with offices in Willmar, Cosmos, Litchfield and Hutchinson.

This position will facilitate the sales and service of securities, annuities, registered advisory products and life insurance to qualified buyers. Successful candidates possess skills to utilize advertising campaigns, mailing lists, and personal contact to identify prospects and grow customer base.

The Investment Specialist will receive top-notch comprehensive and on-going training through the broker-dealer. Compensation includes a base salary plus uncapped commission potential based on sales results.

### Basic Qualifications

- Minnesota Life and Health insurance license, as well as FINRA Series 7, 63, 65 or 66 licenses within 90 days of hire
- Bachelor's degree in a related field, preferably in business administration or finance
- Proven sales ability with at least two years experience in financial and insurance sales
- High level of motivation -- a strong need to succeed
- Strong desire to serve others
- Excellent oral presentation skills
- Ability to make discretionary decisions

Home State Bank offers a friendly professional environment and provides employees the opportunity to grow and to develop their careers.

### Submit resume to:

Home State Bank  
Human Resources  
1610 E. Hwy 12  
Willmar, MN 56201

Email to: [careers@hsbofmn.com](mailto:careers@hsbofmn.com)

Fax: (320) 222-0079

EOE/AA Employer. Women, minorities, veterans and individuals with disabilities are encouraged to apply.